

ISI Announces the Launch of the Web-Based Channel Partner Support Library

Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces the launch of the new Channel Partner Support Library. The internet-accessible library provides the latest marketing, sales support, and technical documentation for ISI's suite of products including Snapshot and ISISCon.

Minneapolis, MN ([PRWEB](#)) December 17, 2012 -- Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announces the launch of the new [Channel Partner Support Library](#). The internet-accessible library provides the latest marketing, sales support, and technical documentation for ISI's suite of products including Snapshot and ISISCon. The library is accessible only for channel partners and requires login credentials.

Partners can incorporate the materials into their own sales presentations, advertising, and lead generation programs, helping them differentiate the level of service they can offer clients. In addition, the new web-based partner support library contains step-by-step engagement documentation to help partners quickly—and expertly—use [Snapshot](#) and [ISISCon](#) to solve customer issues and deliver the best results. It provides access to the most current installation, planning, and technical support information available from ISI pre-sales support, and is updated frequently.

With this new easily accessible library, channel partners can combine the industry trusted capabilities of Snapshot and ISISCon with their technology expertise to provide:

- Sophisticated cloud, virtualization and consolidation solutions
- Hosting, managed services, and internet services
- Commercial software, hardware, and storage solutions

And, to maintain and monitor complex IT environments for clients ranging from private companies to large enterprise organizations in the private and public sectors.

“We provide our partners the tools they need to help them build client credibility and improve their reputation as experts in their markets,” said Willard (Bill) Cecchi, President of ISI. “The web-based support library allows us to better support our channels partners in development of their business and revenue. We want to help our partners meet client needs.”

To learn more about how to become an ISI channel partner, visit www.isiisi.com or contact [sales\(at\)isiisi\(dot\)com](mailto:sales@isiisi.com). Current partners can request login credentials by e-mailing [support\(at\)isiisi\(dot\)com](mailto:support@isiisi.com).

Infrastructure Solutions, Inc (ISI) is based in St. Paul, Minnesota and has been providing leading software solutions to enterprise IT organizations worldwide through distinguished industry leaders as international channel partners, including IBM and Cisco Systems, Inc.



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Online Web 2.0 Version

You can read the online version of this press release [here](#).