

## **ISI Announces Launch of ISI Europe Limited in the United Kingdom to Drive European Sales and Operations**

*Infrastructure Solutions, Inc. (ISI) a leading provider of IT infrastructure assessment and optimization software products and services, announced the establishment of ISI Europe Limited in the United Kingdom to drive operations and support its growing list of partners in the region, providing them local language sales and technical support.*

Minneapolis, MN ([PRWEB](#)) December 29, 2012 -- [Infrastructure Solutions, Inc. \(ISI\)](#) a leading provider of IT infrastructure assessment and optimization software products and services, announced the establishment of ISI Europe Limited in the United Kingdom to drive operations and support its growing list of partners in the region, providing them local language sales and technical support.

“While support from the USA has worked well, the European activity level has grown to a point where opening a local subsidiary is necessary to maintain the level of support we want to provide customers and partners,” said Bill Cecchi, ISI president.

The ISI Europe Limited leadership team possesses a wealth of IT business development, sales, consulting, and services experience across a wide range of clients, industries, and vendors.

London, UK office:

Martin Sayer – Mr. Sayer has held executive and consultant positions in finance, business development, direct and channel sales with IBM and other EMEA based software companies.

Franck Manville – Mr. Manville has extensive sales and business development experience, including interim sales management and sales training.

Mark Relf – Mr. Relf has 25 years implementation experience working for Computacenter, VMware, and NetApp delivering projects for organizations such as British Telecom, Thomson Reuters, and the British Foreign Office.

Paris, France office:

Nicolas Evain – Mr. Evain has served most recently as Research Programs Director for the Security Solutions & Services Division of the THALES Group. He is behind the success achieved by THALES Innovative Research Laboratory and many key R&T programs in IT and Security Systems. Mr. Evain started his career at IBM managing petroleum and engineering accounts and held different sales and marketing positions for European SMEs and start-up operating on the software market .

Skander Berrezouga – Mr. Berrezouga has been involved in R&D programs at Bull before participating in the launch of Cray Research in France and Teradata in Europe. After several years at Information Builders NY, and an outstanding performance at IBM where he led a strategic agreement between the Software Division and one of the top three world System Integrator, Mr. Berrezouga has launched a business consulting activity targeting European IT SMEs, and more recently EZForms, a software technology start-up.



Laurent Tordjman – Mr. Tordjman has been working in the IT Industry for more than 25 years. Both with hardware (Bull, Digital Equipment Corp.) and software companies (Documentum/EMC, i2 Technologies, AspenTech, SAP, and others). He held different roles in sales organizations including client exec, sales management, global account management, business development, and successfully managed customers, mostly in process manufacturing, utilities, and industrial manufacturing sectors.

ISI Europe will be promoting the proven benefits of the ISI Snapshot product suite including ISISCon (web enabled, ISI server/desktop consolidation software). The Snapshot product suite provides businesses—regardless of size or industry—managed services providers and business consultants with many options to improve IT efficiency and competitiveness for their clients. Snapshot, ISI's flagship software application, delivers comprehensive visibility of IT system hardware and software components across diverse IT open systems including various host platforms, SAN switches, storage arrays, routers and switches on physical, virtual, or cloud platforms.

Snapshot has been used to help public and private clients—across a wide range of industries—with IT security and performance optimization. To learn more about ISI's Snapshot software or to request a demo, visit <http://www.isiisi.com>.

#### About Infrastructure Solutions, Inc. (ISI)

Infrastructure Solutions, Inc. (ISI) is based in St. Paul, Minnesota and has been providing leading software solutions to enterprise IT organizations worldwide through distinguished international channel partners, including IBM and Cisco Systems, Inc. ISI products help organizations manage IT security and performance optimization.

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