



ISI Announced Expansion of US Channel Partners

Infrastructure Solutions, Inc. (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announced the kick off of an expansion of qualified US channel partners beginning in November. The goal is to solidify additional strategic channel partners with established and reputable IT service, solutions and product providers. Senior management from ISI will leverage their extensive business experience and expertise to secure strategic alliances and build long-lasting partnerships with qualified candidates.

Minneapolis, Minnesota ([PRWEB](#)) November 29, 2011 -- [Infrastructure Solutions, Inc.](#) (ISI), a leading provider of IT infrastructure assessment and optimization software products and services, announced the kick off of an expansion of qualified US [channel partners](#) in November. The goal is to solidify additional strategic channel partners with established and reputable IT service, solutions and product providers. Senior management from ISI will leverage their extensive business experience and expertise to secure strategic alliances and build long-lasting partnerships with qualified candidates.

The channel partners will use their technology expertise to either resell the ISI product [Snapshot](#) or combine with ISI's core discovery and inventory software application, Snapshot, to provide sophisticated cloud, virtualization and consolidation solutions; to provide hosting, managed services and internet services; to provide commercial software, hardware and storage solutions; and to maintain and monitor complex IT environments for clients ranging from private companies to large enterprise organizations in the private and public sectors.

“Snapshot, has earned a reputation both nationally and internationally for trusted performance, accuracy, and reliability. Our current partners have found this proven and powerful application benefits their customers and have used it to steadily increase their revenue” said Willard (Bill) Cecchi, President of ISI. “We understand the universal importance of reliable performance in delivering solutions and products to meet client needs, while keeping clients’ IT systems running and supporting their businesses applications. We provide our partners the tools to help them build client credibility and improve their reputation as experts in their markets.”

ISI supports channel partners in their on-going marketing and sales efforts by providing marketing materials that channel partners can incorporate into their own sales presentations, advertising and lead generation programs. Channel partners will be able to leverage the App Store ISI plans to launch early next year, providing partners with a tangible means to expand in the U.S. technology market.

Snapshot pricing ranges from about \$7,500 for a single use as part of a small consulting project to several hundred thousand for an unlimited perpetual license enabling our channel partners to address a wide range of user needs. Snapshot typically saves customers money as it lets them easily identify and eliminate underused equipment and software licenses. In addition, Snapshot can provide Server consolidation recommendations as well as identify Cloud candidates.

Infrastructure Solutions, Inc (ISI) is based in St. Paul, Minnesota and has been providing leading software solutions to enterprise IT organizations worldwide through distinguished industry leaders as international channel partners, including IBM and Cisco Systems, Inc.



To learn more about how to become an ISI channel partner visit <http://www.isiisi.com> or contact sales(at)isiisi(dot)com.

###



Contact Information

Andrea Young

Infrastructure Solutions, Inc.

<http://www.isiisi.com>

949.981.5555

Online Web 2.0 Version

You can read the online version of this press release [here](#).